

Nicholas A. Toumpas Commissioner

> Nancy L. Rollins Associate Commissioner

# DEPARTMENT OF HEALTH AND HUMAN SERVICES DIVISION OF COMMUNITY BASED CARE SERVICES

**BUREAU OF ELDERLY & ADULT SERVICES** 

129 PLEASANT STREET, CONCORD, NH 03301-3857 603-271-4680 1-800-351-1888 Fax: 603-271-4643 TDD Access: 1-800-735-2964



December 21, 2009

His Excellency, Governor John H. Lynch and the Honorable Executive Council State House Concord, New Hampshire 03301

#### REQUESTED ACTION

Authorize the Department of Health and Human Services (DHHS), Division of Community Based Care Services, Bureau of Elderly and Adult Services to enter into a sole source amendment to an existing Agreement (Purchase Order #1003914) with Rockingham Nutrition and Meals on Wheels Program, Inc., 106 North Road, Brentwood, New Hampshire 03833 (Vendor Code # 155197), to provide Nutrition Services/Congregate meals to elderly individuals, which was initially approved by Governor and Council on October 21, 2009 (Item # 79), by increasing the contract amount by \$13,536.69 from \$101,850.56 to \$115,387.25, effective retroactive to January 1, 2010 through September 30, 2010. This amendment is supported with funds made available under the American Recovery and Reinvestment Act of 2009 (ARRA) to provide Nutrition Services/Home Delivered and Congregate meals. Funds are available in the following account(s) for SFYs 2010 and 2011, with the authority to adjust encumbrances between each of the State fiscal years through the Budget Office if needed and justified.

05-95-48-481010-0885 HEALTH AND SOCIAL SERVICES, DEPT. OF HEALTH AND HUMAN SERVICES, HHS: ELDERLY AND ADULT SERVICES, GRANTS TO LOCALS, AOA ARRA MEALS

Fiscal Year	Class/Object Code	Class Title	Current Modified Budget	Increase (Decrease) Amount	Revised Modified Budget
SFY 2010	502-500891	Contracts to providers	\$ 87,150.56	\$13,536.69	\$100,687.25
SFY 2011	502-500891	Contracts to providers	\$ 14,700.00	\$ 0.00	\$ 14,700.00
Totals			\$101,850.56	\$13,536.69	\$115,387.25

Source of Funds: One hundred percent Federal ARRA funds.

#### **EXPLANATION**

Funding for this amendment with Rockingham Nutrition and Meals on Wheels Program, Inc. is with American Recovery and Reinvestment Act of 2009 Public Law 111-5 (ARRA) funds, which provide Nutrition Services/Congregate meals that meet some needs of elderly individuals by providing meals in a group setting. This amendment provides job restoration/retention support in the amount of \$13,536.69. Services are provided in accordance with The Older American's Act (AoA) of 1965, as amended.

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December 21, 2009
Page 2

The Administration on Aging (AoA) awarded BEAS two grants from the American Recovery and Reinvestment Act of 2009 (ARRA) to provide Nutrition Services /Home Delivered meals and Nutrition Services/ Congregate meals to seniors in need of food by preventing waitlists and closures and to create or retain jobs. These funds assist New Hampshire communities dealing with rising food costs at a time when demand for services is increasing due to the economic downturn and the growing number of older adults. To maintain transparency and accountability for the use of the ARRA funds, BEAS awarded separate contracts to the Nutrition providers, which serves to segregate the ARRA funds from the ongoing BEAS supported Nutrition programs. Services provided and the associated costs will be tracked and reported separately on a monthly basis to meet the requirements of the ARRA legislation.

The initial distribution of the ARRA funds for the Home Delivered and Congregate Meals programs was determined as follows: BEAS elected, with the support of the AoA, not to seek competitive bids for these services as all meals providers who submitted a bid in response to RFP 10 DCBCCS-BEAS-SS-01 released by BEAS on February 6, 2009, were awarded contracts for congregate and/or home delivered meals. BEAS contacted these providers and asked them to identify additional needs that meet the requirements of the ARRA funds. This amendment is part of the final distribution of SFY 2010 ARRA Nutrition Services/Congregate Meals spending plan in the amount of \$71,854.00 that was not obligated at the time the original ARRA contracts were approved. Development and finalization of the spending plan involved: 1) clarification from AoA regarding additional ARRA funds. Under the final spending plan, contract amendments were awarded to all the nutrition providers who requested additional Nutrition Services/Congregate Meals ARRA funding that meet the ARRA requirements. See attached list of BEAS' final ARRA Spending Plan.

BEAS offers the following retroactive explanation. BEAS' ARRA Nutrition Services/Congregate meals spending plan for job restoration/retention support funds is based on twenty-six (26) weeks, from January 1, 2010 through June 30, 2010. Development and finalization of the spending plan involved: 1) clarification from AoA regarding allowable costs and reporting requirements, and 2) negotiations with the nutrition providers who requested additional ARRA funds. Furthermore, the providers needed additional time to determine how to sustain financial support for the jobs that were restored and/or retained upon termination of the ARRA contract amendment.

The contractor's performance will be measured by their ability to provide the number of meals and clients served, quality of service, each meal shall provide 1/3 of the Recommended Dietary Allowance (RDA) issued by the United States Departments of Health and Human Services and Agriculture, avoidance of a waitlist, and meeting the required documentation detailed in Exhibit C ARRA Standard Terms and as instructed by BEAS in accordance with the terms of the contract as evidenced by monthly invoices and reports submitted to BEAS.

Area served: See attached Catchment Area Form.

Source of Funds: One hundred percent Federal ARRA funds.

In the event that the Federal funds become no longer available, General Funds will not be requested to support these programs.

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December 21, 2009 Page 3

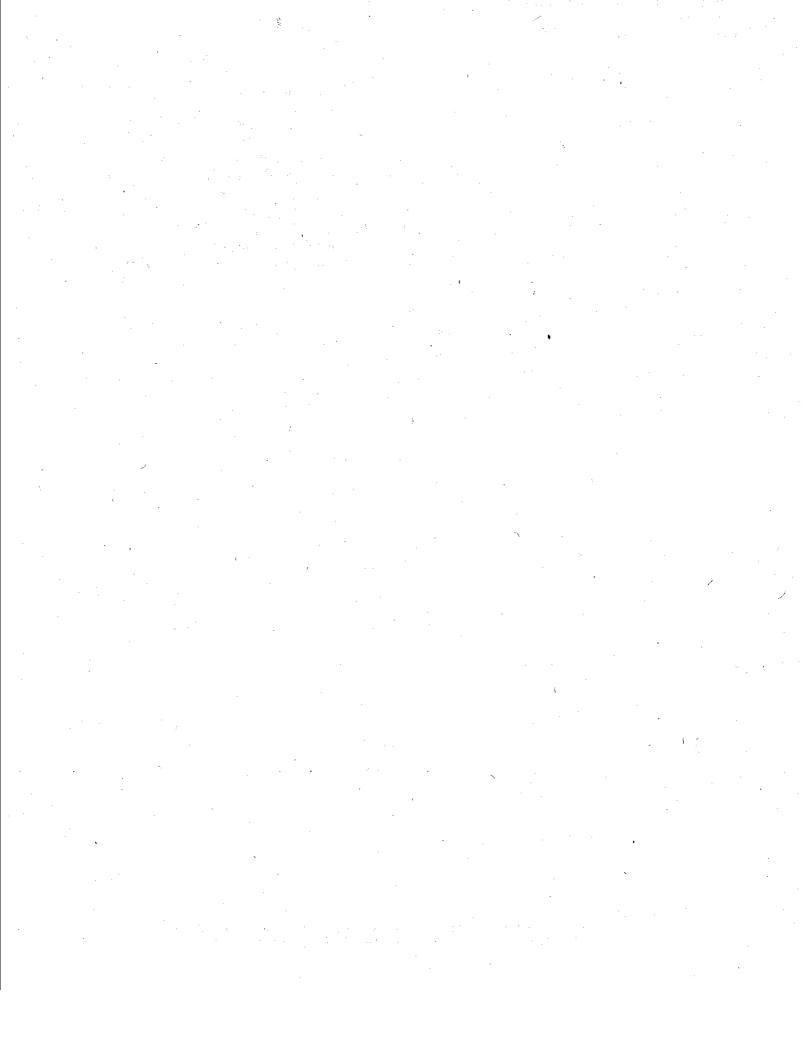
Respectfully submitted,

Nancy L. Rollins Associate Commissioner

Approved by: V

Nicholas A. Toumpas

Commissioner



The American Recovery and Reinvestment Act of 2009 (ARRA)
Nutrition Services/Home Delivered Meals and Congregate Meals
Final Speriding Plan
SFYs 2010 and 2011



# The American Recovery and Reinvestment Act of 2009

SFY 1

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		SFY 2010		SFY 2010		SFY 2010	SFY 10	State Fiscal Vaar 2011	2011
		Delivered Meals	Rate per Meal:	Congregate Meals	Rate per Meal:	Jobs: Paid with Recovery Act Funds	Subtotal	Congregate Meals	Rate per Meal:
	Town in which		\$5.32		\$4.90				84.90
	agency resides	# Meals	Dollars	# Meals	Dollars	Dollars	Amount	# Meak	Pollar
Gitten Center for Coning Citizen	Concord	5,410	\$28,781.20	1,300	\$6,370.00	\$17,538.30	\$52,689.50	0	20.00
Grafter Court, Smith Childens	North Conway	2,246	\$11,948.72	0	\$0.00	\$0.00	\$11,948.72	0	00 05
States Well-Estab	Lebanon	2,246	\$11,948.72	0	\$0.00	\$0.00	\$11,948.72	· c	00 U\$
Signature of the source system	Cnion	not a provider of HD meals	HD meals	2,000	\$9,800.00	\$0.00	\$9,800.00	2005	\$2.50
Newport Senior Center	Newport	0	\$0.00	0	\$0.00	80.00	\$0 US	3 5	00.00
	Center Ossipee	2,562	\$13,629.84	000'6	\$44,100.00	000\$	\$57.779.84	1 200	00.04
ogram	Brentwood	4,408	\$23,450.56	13,000	\$63,700.00	\$13.536.69	\$100,687.25	2000	93,680.00
<b>~</b>	Somersworth	3,301	\$17,561.32	0	\$0.00	\$11.582.50	\$20,081.E2	2,000	\$14,700.00 \$0.00
	Merrimack .	5,410	\$28,781.20	15,000	\$73,500.00	00.08	\$102 PLC COLD	2	30.00
mmunity Action Program	Berlin	2,246	\$11,948.72	5.750	\$28 175 00	0000	640 122 20	9,760	\$19,600.00
I VNA @ HCS	Keene	2,246	\$11,948.72	0	\$0.00	00.05	\$40,123.72	2,303	311,578.70
Total		30,075	\$159,999.00	46,050	\$225,645.00	\$42,657.49	\$428 301 49	11 063 00	\$54.00 TO

### ARRA SERVICE CATCHMENT AREA

Name of Service	County/Counties	Towns/Cities where Services will be offered
Congregate	Rockingham	Locations in Brentwood, Derry, Exeter,
		Hampton, Londonderry, Newmarket,
, ,		Plaistow, Portsmouth, Raymond, Salem,
		Seabrook, and Windham
		Residents from surrounding towns are
		encouraged to attend any of these locations
Homedelivered Meals	Rockingham	All of Rockingham County
Rockingham County	includes: Atkinson, Aul	burn, Brentwood, Candia, Chester, Danville,
		er, Fremont, Greenland, Hampstead, Hampton,
		onderry, New Castle, Newfields, Newington,
		hwood, Nottingham, Plaistow, Portsmouth,
		, South Hampton, Stratham, and Windham
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#### **AMENDMENT**

This Agreement (hereinafter called the "Amendment") dated this 10th day of December, 2009, by and between the State of New Hampshire, acting by and through its Division of Community Based Care Services, Bureau of Elderly and Adult Services of the Department of Health and Human Services (hereinafter referred to as the "Bureau") and Rockingham Nutrition and Meals on Wheels Program, Inc., a corporation organized under the laws of the State of New Hampshire, with a place of business at 106 North Road, Brentwood, New Hampshire 03833 (hereinafter referred to as the "Provider").

WHEREAS, pursuant to an Agreement (hereinafter called the "Agreement") dated August 21, 2009, and approved by the Governor and Executive Council on October 21, 2009, (Item # 79), the Provider agreed to perform certain services upon the terms and conditions specified in the Agreement and in consideration of payment by the Division of certain sums as specified therein; and

WHEREAS, pursuant to the provisions of Section 17 of the Agreement, the Agreement may be amended, waived or discharged only by a written instrument executed by the parties thereto; and

WHEREAS, the Provider and the Division have agreed to amend the Agreement in certain respects;

NOW THEREFORE, in consideration of the foregoing, and the covenants and conditions contained in the Agreement and set forth herein, the parties do hereby agree as follows:

1. Amendment and Modification of Agreement:

The Agreement is hereby amended as follows:

To Amend Price Limitation section 1.8 by increasing the amount from \$101,850.56 to \$115,387.25.

To Amend Exhibit A Scope of Services by adding Section I (A) as follows:

SECTION I (A): NUTRITION SERVICES/ JOB RESTORATION/RETENTION

The Contractor agrees to provide:

SERVICE/PROGRAM DESCRIPTION

Under this contract amendment American Recovery and Reinvestment Act of 2009 Public Law 111-5 (ARRA) funds provide Nutrition Services/ Job Restoration and Retention that meet some needs of elderly individuals by providing meals in a group setting. Services shall be provided in accordance with The Older American's Act (AoA) of 1965, as amended.

SERVICE/PROGRAM AND ADMINISTRATIVE REQUIREMENTS:

The Contractor agrees to provide the following service/program activities:

Contractor's Initials Date: 12/15/09

Nutrition Services/ Job Restoration and Retention shall include the following: Congregate Satellite Site Manager and Site Assistant in Rockingham County for 10 hours and 8 hours per week, respectively, to manage the opening of satellite meal site(s) and Congregate Satellite Staff for 6 hours per day for 5 days per week to operate the satellite site(s).

2. The Contractor agrees to perform the following administrative services: monitor and evaluate nutrition services, maintain financial records; submit reports as requested to the Bureau of Elderly and Adult Services and as outlined in Exhibit C, American Recovery and Reinvestment Act Standard Terms.

#### 3. Rules and Policies:

Nutrition Services/ Job Restoration and Retention shall be provided according to the rules and polices of the Bureau of Elderly and Adult Services, and as they may be adopted and amended from time to time, including the Direct and Purchased Services for Adults (PR 88-1: Nutrition Item 222; Sections 3010.3; 3010.4C; 3010.5 A, E, F, G, H, I; 3010.6), and The Older American's Act of 1965 as amended, and which are incorporated by reference into this Agreement.

#### 4. Location:

Nutrition Services/ Job Restoration and Retention shall be provided at satellite Congregate Meals Site(s) in Rockingham County.

#### 5. Quality Assurance/Performance Measures:

BEAS has identified the following Benchmarks that indicate the degree of success of the Contractor's performance. The required BEAS and ARRA reports will be the means by which the outcomes of these program measures are reported to BEAS.

American Recovery and Reinvestment Act of 2009 Public Law 111-5 (ARRA). Nutrition Services/ Job Restoration and Retention Performance Measures and Benchmarks are included below and may be amended during the contract period.

Performance Measures	BEAS Benchmark
Satellite Meal Site(s) opened	An additional number of eligible clients in Rockingham
	County receive meals at the new satellite site(s).

#### 6. Catalogue of Federal Domestic Assistance (CFDA)

This service is funded with 100% federal funds made available under the CFDA # 93.707 American Recovery and Reinvestment Act of 2009 Grant for Congregate Nutrition Services.

#### EXHIBIT B PURCHASE OF SERVICES

Contractor Name: Rockingham Nutrition and Meals on Wheels Program, Inc.

1. Subject to the Contractor's compliance with the terms and conditions of the Agreement, the Bureau of Elderly and Adult Services shall reimburse the Contractor for units of service provided to eligible individuals, by the Contractor, at the following rates/amounts:

#### STATE FISCAL YEARS 2010 & 2011 Governor and Council approval through September 30, 2010

ARRA Service	SFY 2010 Rate Per Unit	SFY 2010 Units	SFY 20 Cost	SFY 2011 Rate Per Unit	SFY 2011 Units	į	SFY 2011 Cost
Congregate Nutrition Services	\$ 4.90 per meal	13,000	\$ 63,700	.00 \$ 4.90 per meal	3,000	\$	14,700.00
Home Delivered Nutrition Services	\$ 5.32 per meal	4,408	\$ 23,450.	.56 \$ 5.32 per meal	0	\$	0.00
Congregate Satellite Site (TBD) Site Manager	\$13.39 per hour	260 hours	\$ 3,481	.40			
Congregate Satellite Site (TBD) Site Assistant	\$10.25 per hour	208 hours	\$ 2,132	.00			
Congregate Satellite Site (TBD) Site staff	\$9.00 per hour	780 hours	\$ 7,020.	.00	•		
Fringe Benefits for above positions @ 7.15%			\$ 903.	29			
Totals			\$ 100,687.2	25		\$	14,700.00

- It is understood that in no event shall the total payments made by the Bureau of Elderly and Adult 2. Services under this Agreement exceed the sum of \$ 115,387.25.
- The Bureau of Elderly and Adult Services will reimburse from one funding source only, i.e. American Recovery and Reinvestment Act of 2009 Grant for a single unit of service and job restoration and retention. Contractors must not submit invoices for a single unit of service to more than one funding source.

#### Effective Date of Amendment: 2.

This Amendment shall be effective retroactive to January 1, 2010, upon approval of Governor and Executive Council.

Contractor's Initials: Date: 12/15/09

#### 3. Continuance of Agreement:

Except as specifically amended and modified by the terms and conditions of this Amendment, the Agreement, and the obligations of the parties thereunder, shall remain in full force and effect in accordance with the terms and conditions set forth therein.

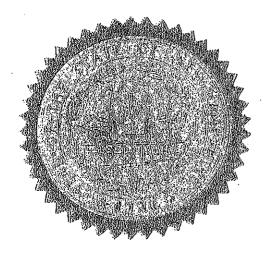
and conditions set forth therein. IN WITNESS WHEREOF, the parties have hereunto set their hands as of the day and year first above written. THE STATE OF NEW HAMPSHIRE Division of Community Based Care Services Bureau of Elderly and Adult Services Department of Health and Human Services Associate Commissioner Rockingham Nutrition + Meals on Wheels Program, Inc. Name of Corporation Name/Title STATE OF New Hampshice COUNTY OF Rockingham On this the 15th day of December 2009, before me, Jaymie Chaquan the undersigned officer, personally appeared Debra Perou who acknowledged himself/herself to be the Ex. Director of Rockingham Nutrition +, a corporation, and that he/she, as such Ex. Director being ments on wheels frogram, Inc.
authorized to do so, executed the foregoing instrument for the purposes therein contained, by signing the name of the corporation by himself/herself as Executive Director IN WITNESS WHEREOF, I hereunto set my hand-and official seal JAYMIE LEF CHAGNONOtary Public/Justice of the Peace Notary Public New Hampshire My commission expires: My Commission Expires March 8, 2011 Approved by Attorney General this 6th day of Lineary 2010 nara (Suzan Lehmann) Approved by Governor and Council this 27th day of January, 2010. Item # 52 Contractor's Initials

Date: 12/15/09

#### Department of State

#### **CERTIFICATE**

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that ROCKINGHAM NUTRITION AND MEALS ON WHEELS PROGRAM, INC. is a New Hampshire nonprofit corporation formed October 30, 1978. I further certify that it is in good standing as far as this office is concerned, having paid the fees required by law.



In TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 19<sup>th</sup> day of February, A.D. 2009

William M. Gardner Secretary of State

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Entity Name	eseniau8 (II	Туре	Entity Status	Entity Creation Date
ROCKINGHAM NUTRITION AND MEALS ON WHEELS PROGRAM, INC.		Non-Profit Corporation	Good Standing	10/30/1978

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(Name of Corporation)

#### ABSTRACT OF CORPORATE MINUTES

The following is a true abstract from minutes of meeting

of Board of Directors of (Name of Governing Board) Rockingham Nutrition & Meals On Wheels Program, Inc. (Name of Corporation)

On November 12, 2009 which was duly called at which a quorum was present:

"On motion duly made and seconded, it was voted to authorize the <u>Chairman, Vice-Chairman, Secretary/Treasurer, or Executive Director</u> to accept grants and awards and enter into contracts, and contract amendments from time to time with the New Hampshire Department of Health and Human Services, Bureau of Elderly and Adult Services to sign and otherwise fully execute such acceptances and contracts, and contract amendments or modifications thereto, and any related documents requested by the Bureau of Elderly and Adult Services; this authorization to continue until revoked by vote of this governing board.

I certify the foregoing vote is still in effect and has not been revoked, rescinded or modified.

I further certify that (Name of corporate official signing the acceptance or contract)

<u>Debra Perou</u> is the duly elected (Title) <u>Executive Director</u> of this corporation and is still qualified and serving in such capacity.

December 15, 2009 (Date) Diene C. Kerr Secretary

(Imprint seal of corporation. If none, write: "No corporate seal."

NO CORPORATE SEAL

STATE OF NEW HAMPSHIRE

COUNTY OF <u>Rockingham</u>

On <u>December 15, 2009</u>, before the undersigned officer personally appeared the person identified in the foregoing certificate, known to me (or satisfactorily proven) to be the Clerk/Secretary of the corporation identified in the foregoing certificate, and acknowledged that she executed the foregoing certificate.

In witness whereof I hereunto set my hand and official seal.

My commission expires:

JAYMIE LEE CHAGNON Notary Public - New Hampshire My Commission Expires March 8, 2011

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			C/O Finance Office	4	INSURER B:				
			119 North Road		INSURER C:				
			Brentwood, NH 03833		INSURER D:			<del>- </del>	
			Brentwood, Nr. 00000	20/571050	INSURER E:	<u> </u>			
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	**		IERAL LIABILITY					š	
			COMMERCIAL GENERAL LIABILITY			'	DAMAGE TO RENTED PREMISES (Ea occurrence)	5	
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			SCHEDULED AUTOS						
			HIRED AUTOS NON-OWNED AUTOS			,	BODILY INJURY (Per accident)	\$ 	
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			ribe under PROVISIONS below	1410005040	04/04/40	01/01/11	\$1,000,000 Ea. Accid		
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			State of New Hampshire				NAMED TO THE LEFT, BUT FAIL		
			Dept. of Health & Human	n Services					
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			Concord, NH 03301		REPRESENTATIV				
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#### Comprehensive General Liability Insurance & Worker's Compensation Acknowledgement Form

The New Hampshire Office of Attorney General requires that the Request for Proposal (RFP) package inform all Bidders of the State of New Hampshire's general liability insurance and worker's compensation requirements. Please complete and return this form and all required Certificate(s) of Insurance with your proposal.

Comprehensive General Liability Insurance: The limits of liability required are dependent upon your corporation's legal formation, and the annual total amount of contract work with the State of New Hampshire. Please select ONE of the three checkboxes below that best describes your corporation's legal formation and annual total amount of contract work with the State of New Hampshire.

		Select one
1	The contractor certifies that it IS a 501 © (3) contractor whose <u>annual</u> total amount of contract work with the State of New Hampshire does <u>not</u> exceed \$500,000.	
2	The contractor certifies that it IS a 501 © (3) contractor whose <u>annual</u> total amount of contract work with the State of New Hampshire <u>equals or exceeds</u> \$500,000.	X
3	The contractor certifies that it is NOT a 501 © (3) contractor.	,
	Signature and Title and Date  1/3/09 Executive Director	

INSURANCE REQUIREMENTS for selection # 1 - Per RSA 21-1: 13, XIV. The general liability insurance provision for standard state contracts, requires any contractor who qualifies for nonprofit status under section 501 © (3) of the Internal Revenue Code and whose annual gross amount of contract work with the state does not exceed \$500,000 to have:

Comprehensive general liability insurance in amounts of not less than \$1,000,000 per claim or occurrence and \$2,000,000 in the aggregate. These amounts may NOT be modified.

INSURANCE REQUIREMENTS for selection # 2 or #3 - Per Agreement (P-37) General Provisions, 14.1 and 14.1.1. Insurance and Bond: The Contractor shall, at its sole expense, obtain and maintain in force, and shall require any subcontractor or assignee to obtain and maintain in force, both for the benefits of the State, the following insurance:

Comprehensive general liability insurance against all claims of bodily injury, death or property damage, in amounts of not less than \$250,000 per claim and \$2,000,000 per occurrence. The State of New Hampshire MAY modify these amounts upon approval of the Attorney General.

The policies shall be on policy forms and endorsements approved for use in the State of New Hampshire by the N.H. Department of Insurance, and issued by insurers licensed in the State of New Hampshire.

Page 1 of 2

9/3/09

February 6, 2009

#### Mission Statement

The Rockingham Nutrition and Meals on Wheels Program provides nutritious meals and beneficial support services to older and disabled residents of Rockingham County who need assistance to help them preserve long term health, well-being, and independence.



#### SHAHEEN, PALLONE & ASSOCIATES

A PROFESSIONAL CORPORATION OF CERTIFIED PUBLIC ACCOUNTANTS

861 TURNPIKE STREET, NORTH ANDOVER, MA 01845 (978) 686-7200 FAX (978) 686-4314

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Rockingham Nutrition and Meals on Wheels Program Brentwood, New Hampshire

We have audited the accompanying statement of financial position of Rockingham Nutrition and Meals on Wheels Program (a nonprofit organization) as of June 30, 2009, and the related statements of activities, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Rockingham Nutrition and Meals on Wheels Program as of June 30, 2009 and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated October 8, 2009 on our consideration of Rockingham Nutrition and Meals on Wheels Program's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements of Rockingham Nutrition and Meals on Wheels Program taken as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U. S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Shaheen, Pallone & Associates, P.C.

October 8, 2009

#### STATEMENT OF FINANCIAL POSITION JUNE 30, 2009

#### ASSETS

Current Assets Cash and cash equivalents	\$ 756,489
Investments (Note 2)	287,098
Accounts and grants receivable	61,451
Prepaid expenses	10,760
Total Current Assets	1,115,798
Property, equipment, net (Note 4)	20,570
Total Assets	\$ 1,136,368
LIABILITIES AND NET AS	SSETS
Current Liabilities	
Accounts payable	\$ 63,186
Accrued expenses	75,427
Total Liabilities	138,613
Net Assets	
Unrestricted:	
Operating —	141,355
Board Designated (Note 8)	856,400
Total Net Assets	997,755
Total Liabilities and Net Assets	\$ 1,136,368

#### STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2009

UNRESTRICTED NET ASSETS	
Public Support and Revenue	
Bureau of Elderly and Adult Services IIIC	\$ 774,342
Bureau of Elderly and Adult Services IIIB	138,314
Bureau of Elderly and Adult Services XX	473,878
HCBC	262,510
NSIP	160,989
Rockingham County and Local Municipal Government Grants	177,005
Site Donations	314,596
Fundraising Revenue and Other Donations	109,801
United Way Allocations	89,516
Other Income	18,725
In-Kind Revenue	168,000
Total Unrestricted Public Support and Revenue	2,687,676
	and the second s
Expenses and Losses	
Program Services	
Congregate	329,205
Home Meals	1,922,605
Social Services	25,858
Transportation	128,540
Total Program Services	2,406,208
Supporting Services	
Management and General	225,471
Fundraising	6,353
Total Supporting Services	231,824
Net unrealized loss on investments	56,448
	,
Total Expenses and Losses	2,694,480
Change in Net Assets	(6,804)
Net Assets - Beginning of Year	1,004,559
Net Assets - End of Year	\$ 997,755

#### Rockingham Nutrition & Meals on Wheels Program 106 North Road Brentwood, NH 03833 (603) 679-2201

#### Board of Directors 2009 - 2010

Name:	Address:	Telephone:	Office:
Maureen Barrows	Rockingham County Complex 119 North Road Brentwood, NH 03833	679-5335 (work) 778-8721 (home)	Chairman
Paul C. Adams	61 Poplin Drive Fremont, NH 03044	895-0325 (home) 895-5730 (work)	Vice-Chairman
Diane Kerr	77 Park Street Exeter, NH 03833	778-8445	Secretary/Treasurer
David Barka	64 East Derry Road Derry, NH 03038	434-4938 785-4941 (cell)	
Dennis J. Brady	4 Twin Pond Circle Exeter, NH 03833	772-4206	
Paul A. Hamblett	3 Main Street PO Box 451 New Castle, NH 03854	436-2771(home) 431-1111(work)	
Sallyann Hawko	19 Meadowood Drive Exeter, NH 03833	775-0920	
Len Pichini	5 Meadowood Drive Exeter, NH 03833	772-5029	
Kenneth Weyler	23 Scotland Road Kingston, NH 03848	642-3518	

# A REPORT OF THE PARTY OF THE PA

# AMERICAN RECOVERY AND REINVESTMENT ACT OF 2009

n Personnel Costs Budget By Service	Rockingham Nutrition & Meals on Wheels Program, Inc.	ARRA Conregate & Homedelivered Nutrition Programs
Personnel Form - Program Pers	Agency Name	Program Service Name

					Dollars Budgeted to BEAS ARRA	Nutrition Program	
SFY 2010	7/1/09 - 6/30/10	Percentage	Budgeted to	BEAS ARRA	Nutrition	Program	
						Total Annual Salary	
						Position Title	

Key Administrative Staff			
Executive Director	70,543	\$ %0	
Assistant Director	47,125	\$ %0	
Key Program Staff			
Site Manager, H.	19,666	\$ %/	1 441
Site Manager, PI.	30,730	\$ %9	1 924
Site Manager, Br.	31,814	\$ %9	1 988
Site Manager, Po.	22,281	16% \$	3.487
Site Assistant, Po.	10.658	\$ %02	2 430
Site Staff.Po.	7020	100% \$	7 020
Site Manager, D	20,888	\$ %8	1.740
Site Manager, Ex.	22,409	\$ %9	1.400
Site Manager, N.	27,938	\$ %9	1.746
Site Manager, Sa.	24,745	\$ %9	1.546
Site Manager Sea.	19,666	\$ %9	1,230
			-

25,650.08

355,483

Total Personnel Costs



## AMERICAN RECOVERY AND REINVESTMENT ACT OF 2009

Agency Name	Rockinghar	n Nutrition & Meals on Wheels Program, Inc.	
Program Service Name	ARRA Congregate Nutrition		
		SFY 2010	<del></del>
	10/7/09 - 6/30/10		
Program Component	10//09 - 8/30/10 FTE Amount		
-Togram Component		Milouit	***********
COSTS	7		
Salaries & Benefits	7		
Personnel Salaries	\$ - \$		25,65
Fringe Benefits & Payroll Taxes	.\$		1,83
Subtotal Salaries & Benefits	0 \$		27,48
Other Direct Costs	7		
ood	<del>-</del>		<del></del>
Subcontracts	\$		64,800
Other			
Subtotal Other Direct Costs	\$		64,800
Decupancy	\$		
Subtotal Program Costs	\$		92,28
Agency Admin. Support	\$		
OTAL PROGRAM COSTS	3 \$		92,28
REVENUES	ግ		
ederal ARRA Revenues	1		
American Recovery and Reinvestment Act of 2009 (ARRA)	\$		63,700
<u> </u>	\$		13,53
otal ARRA Revenues	\$		77,23
•			
nkind-Revenue, Other - Fundralsing	\$	· · · · · · · · · · · · · · · · · · ·	13,630
OTAL PROGRAM REVENUES	\$		90,86
5% ARRA MATCHING REQUIREMENT	Sources and	d amounts of the non-federal 15% match requirement.	
undraising	\$		13,630
			<del></del>
	+		<del></del>
			<del></del>
OTAL # ARRA FUNDED MEALS	7		13,0

#### 19 Newfields Road Exeter, New Hampshire 03833 (603) 778-8249

#### Experience

1978- Present Rockingham Nutrition and Meals on Wheels Program, Inc. 106 North Road, Brentwood, NH 03833

Position: Executive Director of the Rockingham Nutrition and Meals on Wheels Program, a private nonprofit organization that provides congregate and home delivered meals, (306,056 served in 2008); social services (116,543 served in 2008): and transportation ((27,387 served in 2008); to elderly and disabled residents living in Rockingham County, New Hampshire, a 37 town catchment area. Responsibilities include grant writing and presentation, personnel management, development and evaluation (72 employees), program operation and development (12 program locations, 4 programs); coordination of services, review and monitoring of programs, public relations, fundraising, budget preparation and implementation, work with and for the agency's Board of Directors, including implementation of their decisions; all federal, state, and local reporting requirements, and other duties related to the management of a nonprofit organization.

#### Education

BA, Summa Cum Laude, Political Science 1978 Bowdoin College, Brunswick Maine. James Bowdoin Scholar. Phi Beta Kappa,

Continuing Education:

University of New Hampshire Management Courses
Applied Food Service Sanitation Course
Rivier College Management Training
New England Hospital Assembly Management Courses,
And numerous seminars, workshops, and training on aging, personnel,
volunteers, fundraising, board development, general management and more.

#### **Professional Affiliations**

The National Association of Nutrition and Aging Services Meals on Wheels Association of America New Hampshire Coalition of Aging Services New Hampshire Elder Abuse Task Force Member New England Regional Conference Committee (603) 942-7963

#### Education

High School Diploma - Salem NH University of Lowell - 2 yrs

#### Work Experience

#### December 1988 - Present

#### Rockingham Nutrition & Meals on Wheels Program Assistant Director

- Support Director in any aspect needed (i.e. filing in for her in her absence, assisting her with state contracts)
- Work with Caterer on menu planning, problems, etc.
- Fundraising town request, miscellaneous grants, fundraising events, etc.
- Assist with Staff Development (hiring, firing, training)
- Design spreadsheets, forms, newsletters, brochures, etc.
- Handle general correspondence (i.e. thank you notes, In Memoriams)
- Cover for other staff in their absence and assist them with work load when needed
- Assist in planning and organizing various events (i.e. volunteer luncheon, Day of Caring)

#### 1980 – August 1987

#### K-Mart Corporation

AOD – Assistant Manager

- Help Store Manager oversee each department and employees, allocate job assignments
- Handle all customer relationship issues complaints, purchase approvals, etc.
- Handle various personnel issues hiring, firing, write ups, training.
- Verify and secure cash receipts for armored guard collection
- Track various data such as ordered, received, and sold.

#### Skills/Certifications

Notary Republic ServSafe Certified

property and a great



Nicholas A. Toumpas Commissioner

> Nancy L. Rollins Associate Commissioner

# DEPARTMENT OF HEALTH AND HUMAN SERVICES DIVISION OF COMMUNITY BASED CARE SERVICES

#### **BUREAU OF ELDERLY & ADULT SERVICES**

129 PLEASANT STREET, CONCORD, NH 03301-3857 603-271-4680 1-800-351-1888 Fax: 603-271-4643 TDD Access: 1-800-735-2964



September 11, 2009

His Excellency, Governor John H. Lynch and the Honorable Executive Council State House Concord, New Hampshire 03301

#### REQUESTED ACTION

Authorize the Department of Health and Human Services (DHHS), Division of Community Based Care Services, Bureau of Elderly and Adult Services to enter into a sole source contract with Rockingham Nutrition and Meals on Wheels Program, Inc., 106 North Road, Brentwood, New Hampshire 03833 (Vendor Code # 155197), to provide Nutrition Services/Home Delivered and Congregate meals to elderly individuals effective date of Governor and Council approval through September 30, 2010 in an amount not to exceed \$101,850.56. This contract is supported with funds made available under the American Recovery and Reinvestment Act of 2009 (ARRA) to provide Nutrition Services/Home Delivered and Congregate meals. Funds are available in the following account(s) for SFYs 2010 and 2011, with the authority to adjust encumbrances between each of the State fiscal years through the Budget Office if needed and justified.

05-95-48-481010-0885 HEALTH AND SOCIAL SERVICES, DEPT. OF HEALTH AND HUMAN SERVICES, HHS: ELDERLY AND ADULT SERVICES, GRANTS TO LOCALS, AOA ARRA MEALS

Fiscal Year	Class/Object Code	Class Title	Amount
SFY 2010 SFY 2011 Totals	502-500891 502-500891	Contracts to providers Contracts to providers	\$ 87,150.56 \$ 14,700.00 \$101,850.56

Source of Funds: One hundred percent Federal ARRA funds.

#### EXPLANATION

Funding for this contract with Rockingham Nutrition and Meals on Wheels Program, Inc. is with American Recovery and Reinvestment Act of 2009 Public Law 111-5 (ARRA) funds, which provide Nutrition Services/Home Delivered meals that meet the needs of elderly individuals who are unable to prepare meals for themselves by providing well-balanced meals and Nutrition Services/Congregate meals that meet some needs of elderly individuals by providing meals in a group setting. Upon approval of Governor and Executive Council, this contract provides 4,408 Home Delivered Meals, at a rate of \$5.32 per meal, for a total of \$23,450.56, through June 30, 2010. In addition, it provides 13,000 Congregate meals at the rate of \$4.90 per meal, for a total of \$63,700.00 through June 30, 2010 and 3,000 Congregate meals at the same rate for a total of \$14,700.00 for the period July 1, 2010 through September 30, 2010. Services are provided in accordance with The Older

American's Act (AoA) of 1965, as amended.

The Administration on Aging (AoA) awarded BEAS two grants from the American Recovery and Reinvestment Act of 2009 (ARRA) to provide Nutrition Services /Home Delivered meals and Nutrition Services/Congregate meals to seniors in need of food by preventing waitlists and closures and to create or retain jobs. These funds assist New Hampshire communities dealing with rising food costs at a time when demand for services is increasing due to the economic downturn and the growing number of older adults.

The ARRA funds for the Home Delivered and Congregate Nutrition programs will be available for SFY 2010. Funding is also available for Congregate Meals Nutrition program for SFY 2011 through September 30, 2010, which coincides with the termination date of the Nutrition Services/Congregate Meals award.

The distribution of the ARRA funds for the Home Delivered and Congregate Meals programs was determined as follows: BEAS elected, with the support of the AoA, not to seek competitive bids for these services as all meals providers who submitted a bid in response to RFP 10 DCBCCS-BEAS-SS-01 released by BEAS on February 6, 2009, were awarded contracts for congregate and/or home delivered meals. BEAS contacted these providers and asked them to identify additional needs that meet the requirements of the ARRA funds. See attached list of nutrition providers, type of meals, number of meals and funding by SFY that BEAS is submitting to Governor and Executive Council for approval.

To maintain transparency and accountability for the use of ARRA funds, BEAS is awarding separate contracts to the Nutrition providers, which serves to segregate the ARRA funds from the ongoing BEAS supported Nutrition programs. Services provided and the associated costs will be tracked and reported separately on a monthly basis to meet the requirements of the ARRA legislation.

The contractor's performance will be measured by their ability to provide the number of meals and clients served, quality of service, each meal shall provide 1/3 of the Recommended Dietary Allowance (RDA) issued by the United States Departments of Health and Human Services and Agriculture, avoidance of a waitlist, and meeting the required documentation detailed in Exhibit C ARRA Standard Terms and as instructed by BEAS in accordance with the terms of the contract as evidenced by monthly invoices and reports submitted to BEAS.

Area served: See attached Catchment Area Form.

Source of Funds: One hundred percent Federal ARRA funds.

In the event that the Federal funds become no longer available, General Funds will not be requested to support these programs.

Respectfully submitted,

Nancy L Rollins
Associate Commissioner

Approved by:

Nicholas A. Toumpas Commissioner